

The background of the slide features the official seal of the Texas Facilities Commission. The seal is circular and embossed in a dark, metallic color. It contains a central five-pointed star, surrounded by a wreath of olive and oak branches. The words "FACILITIES" and "COMMISSION" are inscribed around the perimeter of the seal, with "FACILITIES" on the left and "COMMISSION" on the right.

Doing Business With The Texas Facilities Commission

JANUARY 27, 2022

OVERVIEW

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TFC MISSION: Build. Maintain. Support



100+ State Agencies in 243 cities across Texas



28 million square feet of facilities



144,900 State Employees



\$667+ Million Agency Budget

What We Do



- New Construction
- Remodel Maintenance
- Property Management
- Texas School for the Deaf
- Texas School for the Blind & Visually Impaired
- State Surplus Store
- Federal Surplus Program

What We Buy



- Construction Services
- Professional Services
- Office Supplies
- IT Services
- Commodities & Supplies
- Maintenance , Repair & Operation (MRO)

Upcoming TFC Procurement Opportunities

TFC Solicitation Forecast: <http://www.tfc.state.tx.us/divisions/commissionadmin/prog/internal-procurement-1/>

Key: ■ Posted ■ Closed ■ Cancelled ■ Awarded

Facility	FY22-FY23 Appropriation	Description	Delivery Method	Tentative Schedule	RFP/RFQ#
Forecast is updated weekly. **Changes from the previous week are indicated in Red Font**					
N/A	Not Disclosed	John Deere Tractor, Backhoe and Skid Steer	IFB	1/26/2022	303-2-00999
JHR	\$400,000	Fire Alarm Replacement and Upgrade Capcom MNS	RFP	1/28/2022	303-2-00904
CAP	\$800,000	P3 Technical Advisors	RFQ	1/28/2022	303-2-00887
Various	\$1,000,000	As-Needed General Bldg. Maintenance, Austin Area	RFP	1/28/2022	303-2-00501
Statewide	\$8,000,000	A/E for TFC Statewide Deferred Maintenance	RFQ	2/9/2022	303-2-01027
CAP	\$800,000	P3 Financial Advisors	RFQ	2/11/2022	303-2-00873
CAP	\$800,000	P3 Legal Advisory Services	RFQ	2/25/2022	303-2-00892
CAP	\$800,000	P3 Professional Real Estate Services	RFP	3/11/2022	303-2-00864
Statewide	\$50,000,000	CMR for TFC Statewide Deferred Maintenance	CMR	3/11/2022	TBD
Capitol Complex Phase 2	TBD	3rd Party Review Services for Capitol Complex, Phase 2	RFQ	TBD	TBD
Capitol Complex Phase 2	TBD	FFE A/E Services for Capitol Complex, Phase 2	RFQ	TBD	TBD
Capitol Complex Phase 2	TBD	CxA Services for Capitol Complex, Phase 2	RFQ	TBD	TBD
Capitol Complex Phase 2	TBD	Construction Materials Testing for Capitol Complex, Phase 2	RFQ	TBD	TBD
Capitol Complex Phase 2	TBD	Test and Balance Services for Capitol Complex, Phase 2	RFQ	TBD	TBD

Updated 01/21/2022

Upcoming Procurement Opportunities

Subcontractor Opportunities: <http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>

Prime	Prime Contact	Email	Project Name	Location	Contract Amount
Centennial Contractors Enterprises, Inc.	Chris Regan	CRegan@cce-inc.com	Commercial Remodeling Services-Requirement Contract	Austin	\$2,000,000
Falkenberg Construction Company, Inc	John Castro	icastro@falkenbergconstruction.com	Commercial Remodeling Services - Requirement Contract	Austin	\$2,000,000
Flintco	Shannon Brunner	shannon.brunner@flintco.com	TFC 20-21DM Capitol Complex Multiple Building Project	Austin	\$10,359,516
Flintco	Shannon Brunner	shannon.brunner@flintco.com	Capitol Complex 1801 Congress Project (Package 4)*	Austin	\$201,831,997
Flynn Construction	Russell Alabastro	ralabastro@flynnconstruction.com	TFC 16-17DM Various Fire Protection Systems Repair/Replacement	Austin	\$11,310,000
J. T. Vaughn Construction, LLC	Jose Villarreal	jvillarreal@vaughnconstruction.com	MEP & DM DSHS/HHSC State Office Buildings Projects	Austin	\$13,068,900
J. T. Vaughn Construction, LLC	Jose Villarreal	jvillarreal@vaughnconstruction.com	TFC 20-21DM HHSC Multiple Building Project	Austin	\$6,360,963
J. T. Vaughn Construction, LLC	Jose Villarreal	jvillarreal@vaughnconstruction.com	TSBVI 20-21 DM Campus Wide Improvements	Austin	\$5,583,000
J. T. Vaughn Construction, LLC	Jose Villarreal	jvillarreal@vaughnconstruction.com	TFC 18-19 DM Parking Garages Elevator Repair/Replacement	Austin	\$2,000,000
J. T. Vaughn Construction, LLC	Jose Villarreal	jvillarreal@vaughnconstruction.com	TFC 20-21 DM- Elias Ramirez State Office Building	Houston	\$1,771,689
SpawGlass	Cami Alling	Cami.Alling@spawglass.com	TFC 20-21DM DSHS Multiple Building Project	Austin	\$77,787,786
SpawGlass	Cami Alling	Cami.Alling@spawglass.com	DPS Tactical Training Facility Project Brownsville, TX- Phase I	Brownsville	\$4,640,348
Teal Construction Company	Sheree Agee	shereeagee@tealcon.com	DM and Renovation Projects - Multiple DPS Buildings Statewide	Abilene, Amarillo, Austin, Conroe, Corpus Christi, El Paso, Garland, Hurst, Livingston, Lubbock, Midland, San Angelo, Sulphur Springs	\$28,464,425
Turner Construction Company	Porschia Tolbert	ptolbert@tcco.com	TFC 20-21DM Park 35/Prom Point 6 Building Project	Austin	\$12,000,000
Veliz Construction	Ana Martinez	amartinez@velizconstruction.com	E.O Thompson Deferred Maintenance Repairs and Renovations	Austin	\$1,509,147
Veliz Construction	Ana Martinez	amartinez@velizconstruction.com	Commercial Remodeling Services - Requirement Contract	Austin	\$2,000,000
White Construction Company	Miriam Renfer	miriamr@whiteconst.com	Capitol Complex 1601 Congress Ave. Project (Package 5)*	Austin	\$100,119,120

Small Contractor Participation Assistance Program

(TX Gov't Code 2166.259)

Background

Texas Government Code, Section 2166.259, requires the Texas Facilities Commission (the Commission) to maintain the Small Contractor Participation Assistance Program (the Program) for public works projects undertaken and executed by the commission. Created by the Texas Legislature in 1995.

Purpose

The purpose of the Small Contractor Participation Assistance Program is to ensure full opportunity for participation by small contractors in certain public works projects involving a contract or aggregated multiple contracts with an estimated cost of more than \$1 million. Designated staff members of the Texas Facilities Commission (TFC) are available to provide general information about the program as well as technical assistance for building construction projects managed by TFC.

HUB Initiative Plan



Preparation

- Register as a vendor with the Texas State Comptroller

<https://comptroller.texas.gov/purchasing/vendor/>

- Get HUB certified with the Texas State Comptroller

(Administrator of the State-wide program)

- Request a meeting with the Texas Facilities Commission HUB Program

<http://tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>



Connections

- Networking with State & Primes
- Build a relationship with the State & Primes
- Seek assistance from the Small Business Development Centers
- Attend Bid Conference & Industry related
- Meet & Greets
- RELATIONSHIPS



Education

- Understanding the different State procurement methods & processes
- Obtain required certifications needed to work with TFC (OSHA, Bonding & Insurance) Attend special business training events
- Know your business capacity when bidding
- Know how to price in different markets & cities



Marketing

- Have your Elevator Spill
- Attend Bid Conference & Industry related Meet & Greets
- Requests a debrief of solicitation that were not awarded
- Do your research
 - Opportunities
 - Prime's reputation
 - Payment process

HUB is not a set-aside program & All contracts are competitively bid.

Upcoming Educational Sessions



OSHA 30 Online Training for \$20

TFC and the Texas Department of Insurance, Division of Workers' Compensation (DWC) have partnered to offer low-cost OSHA 30-Hour Construction course.

For more information, please visit <https://www.tdi.texas.gov/wc/safety/30hrconstrclas.html>

TFC and DWC OSHA30 video <https://www.youtube.com/watch?v=az8NU-01vyM&feature=youtu.be>



Meet the Prime Webinar Series — *August 2022*

Meet and network with the Prime Contractors who are currently working on TFC Construction & Maintenance projects. The weekly webinars will be offered every Tuesday at 1 PM for the next 12 weeks. Take advantage of this series and get the insights on upcoming TFC contracting opportunities.

Upcoming Educational Sessions



Writing Winning Proposals - Currently Planning

Learn about proposal writing tips and the insights on TFC solicitations.



Subcontractor Training- Currently Planning

This educational session is being offered to ensure potential Subcontractors are informed on both TFC's and General Contractor's construction processes. This networking platform provides an opportunity for the CMR to connect with Subcontractors interested in working on the upcoming TFC projects. The topics covered in this training are important to the potential subcontractors' success.

Upcoming Educational Sessions



The HUB Huddle- *Spring 2022*

This session will be offered once a month and during your lunch time. Each session only runs 20-30 minutes and hits on one specific business topic. The goal is to give you actionable tips and advice you can use today. So, pack your lunch and tune in.



Session # 3 /Austin- *July 28, 2022*

The HUB Program Texas Education Advocacy Series provides the most up to date information for HUBs and HUB eligible firms on contracting opportunities with state agencies and universities on a regional basis. Hosted by Senator Royce West and sponsored by Texas Facilities Commission, Texas Department of Public Safety, the University of Texas at Austin and cosponsored by the University of North Texas System, UT Rio Grande Valley & UT System

HUB Program Highlights 2021



Yolanda Strey, HUB Director



Shonte Gordon, HUB Coordinator

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OUTREACH EVENTS

educational trainings,
presentations, meet & greets
and virtual webinars on
"Doing business with TFC"



**TOTAL HUB
EXPENDITURES**

\$61,977,157.57

1,067

BUSINESSES

received technical
assistance, and/or attended
TFC training/virtual webinars

Your Next Steps

2 Easy Ways to Explore Business Opportunities

With the Texas Facilities Commission (TFC)

Interested in doing business with TFC? Let us guide you thru the process.

SCHEDULE MEETING



Make an appointment
TFC HUB Webpage

<http://www.tfc.state.tx.us/divisions/commissionadmin/prog/HUB/>

ONLINE FORM



Fill out the Intake form and we will contact you
More Questions? Email us at

hub@tfc.state.tx.us

QUESTIONS?

Contact Us: HUB@tfc.state.tx.us

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